

iCRA  
Course!

# 'Making Agribusiness Work EXECUTIVE'

Building trust in agribusiness relationships for sustainable growth

Learn to master  
the complexity  
of your job at  
the best, lead  
and motivate  
people, create  
market value and  
trustworthy work  
and business  
relationships

**This 9 months part-time course alternates online blocks of 3-4 learning weeks and self-practice weeks at a sustainable pace, all topped by 1-week face-2-face module with workshops, field visits, networking, etc. Each month you gain concrete skills that you can immediately apply in your work.**

After this course you will have gained the perfect mix of personal competencies, interpersonal skills and the right mindset to thrive in your leading role!

Through live sessions, individual and group practical assignments, personal mentorship and individual feedback from our trainers, you will learn how to best:

- Establish and reinforce sustainable work and business relationships with your employees, partners and stakeholders;
- Use and improve your negotiation and influencing skills for better deals;
- Secure a stable flow of income and a committed and productive team for your company;
- Manage work dynamics, prevent or resolve possible conflicts among team-members and stakeholders;
- Adapt the different leadership styles to your partners and employees, and create positive and productive working environments.

## Course Details

## Scholarships available

Look out for updates at:

[www.icra.global/scholarship-information](http://www.icra.global/scholarship-information)

Visit our website and scan this QR code for more details on dates and upcoming course information:

