



'Making Agribusiness Work - Facilitation and Coaching'

Building trust in sustainable partnerships for sustainable growth

Learn how to build trust within partnerships and to have a deep impact, not only on single actors, but on the whole agricultural value chain

This course is meant for iCRA Alumni who successfully completed the Making Agribusiness Work course and also for all Agribusiness professionals who want to improve their facilitation and coaching skills to better build and manage partnerships, have deep impact not only on single actors, but on whole agricultural supply chains.

The specific focus on this course will be on:

- How to best build trust among stakeholders working together in the supply chain
- Facilitate collaboration and keep everyone engaged towards reaching common goals
- Support stakeholders finding or redefining a common vision or direction
- Manage disagreements and support stakeholders to take decisions based on common ground and win-win principles
- Coaching implementation of activities and enable the actors involved in finding their own shared solutions

During this course you will be able to develop your skills in a practical way, and apply all that you learn to your own real-life case.

Date and venue

Making Agribusiness Work Facilitation and Coaching

*25 Jan 2023 - 28 April 2023 | Blended course:

online/part-time and including
one week Face-to-Face group training
(Kenya or Nigeria):
6 - 14 Feb 2023

Scholarships available
Look out for updates at:

www.icra.global/scholarship-information

